



Why You Should Select Barrett Capital as your Financial Advisor / Loan Broker

Glad you asked!

1. Barrett Capital provides you with unparalleled personal service from our senior management, and
2. Barrett Capital delivers the best pricing in line with your particular requirements.

Barrett Capital recognizes that being appointed as your condominium or homeowners association's financial advisor/loan broker is just the start of the process. And, even after we have secured the best terms and conditions for your needs, we consider our work for you only half done. Going from Term Sheet to Funding takes effort; the unique effort Barrett Capital personnel provide!

Barrett Capital understands and appreciates that your Officers and Members of your Board of Managers are volunteers who have day jobs and other responsibilities. Therefore, we are geared to a 24/7 timeframe commitment, so we can be responsive to you when you need an answer.

From our experience, and you may have experienced this in the past, bankers don't always know how to speak to borrowers and borrowers often don't realize that what they think is the right answer to a banker's question may, in fact, turn them off. Barrett Capital personnel, as your intermediary, are skilled at **presenting** the facts in a way that will resonate with the banker and achieve your goals.

Barrett Capital Corporation was established in 1986 and is a licensed real estate broker, as required by law in New York State to assist in negotiating mortgages. During the over 30 years we have been in business, Barrett Capital has never failed to deliver on a commitment issued or arranged. So, selecting Barrett Capital as your Advisor/Broker is a guaranteed decision.

Please contact Barry Korn directly at 917.434.3000 or at bkorn@barrettcapital.com

Barrett Capital: Think Outside the Bank™